

Texmaco

(BSE: 533326 NSE: TEXRAIL)

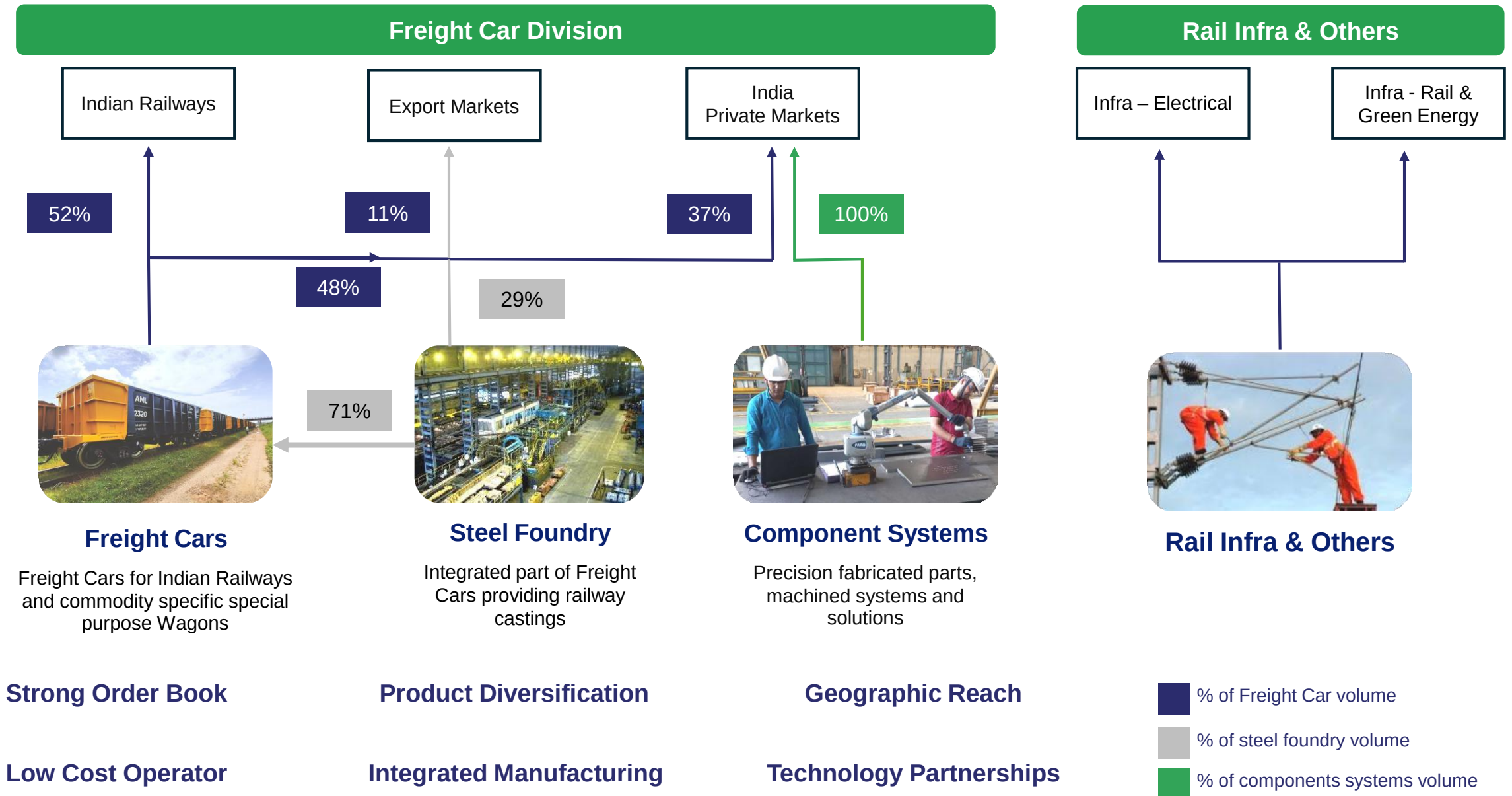
Rail & Engineering Ltd.

Earnings Presentation Q1 FY27

August 2026



Texmaco: Business Snapshot



Q1 FY27 Financial Highlights

- Revenue from Operations of Rs. 753 Cr
- EBITDA of Rs. 81 Cr with a 10.8% margin, an improvement of 1.6%
- PAT of Rs. 52 Cr with a 6.9% margin, an improvement of 3.8%
- Basic EPS of Rs. 1.27 per share, an improvement of Rs. 0.57 per share
- Savings in Financial expenses of Rs. 5.56 Crores.

Q1 FY27 Operational Highlights

- Wagon Sales of 1,054 units

Note:

1. EBITDA includes Other Income and excludes exceptional expenses
2. All Margins are calculated on Revenue from Operations

Management Commentary (1/2)



Indrajit Mookerjee
Executive Director and
Vice Chairman

“During the quarter, Texmaco reported an EBITDA was Rs. 81 Cr with a margin of 10.8% based on standalone financials, representing an expansion of 161 bps YoY, reflecting the Company's focus on cost optimisation and margin improvement. This performance was supported by improved profitability in Infra – Rail & Green and Infra – Electrical business.

Revenue from Operations is Rs. 753 Cr with Infra – Electrical (Bright Power) business continued to perform well, with Revenue increasing 76.8% YoY to Rs. 175 Cr.

Operationally, Texmaco delivered 1,054 Freight Cars during the quarter, Company also secured a diversified set of Indian and international orders across freight rolling stock, railway signalling, electrification and transmission infrastructure. This increased the Company's order book to Rs. 9,923 Cr as on June 30, 2026, strengthening revenue visibility across its businesses.

Looking ahead, the long-term outlook for the railway sector remains favourable. During the first quarter of FY27, Indian Railways transported over 419 million tonnes of freight and generated corresponding Revenue of over Rs. 47,700 Cr, reflecting sustained growth in rail logistics across a broad range of industries. As freight demand continues to expand, Indian Railways is expected to further augment freight capacity and modernise its network, supporting continued investments in rolling stock and rail infrastructure.

Texmaco benefits from its integrated capabilities across wagon manufacturing, rail infrastructure, foundry products and engineering solutions. Combined with a geographically diversified order book, Texmaco remains well positioned to capitalise on the long-term opportunities across the railway and infrastructure sectors.”



Sudipta Mukherjee
Managing Director

“The quarter marked an important step in the execution of our long-term growth strategy, with meaningful progress across key priorities. By strengthening the order pipeline through significant business wins, advancing strategic partnerships and expanding technology capabilities, Texmaco's position is reinforced as an integrated rail and infrastructure solutions provider.

Finance costs declined 18.2% YoY and 17.0% QoQ, Profit Before Tax increased to Rs. 44 Cr, registering a growth of 4.8% YoY, with margin expanding by 123 bps to 5.9%. Profit After Tax was Rs. 52 Cr, up 85.9% YoY, translating into a margin of 6.9%, an improvement of 381 bps YoY.

During the quarter, the Company secured orders worth over Rs. 5,200 crore across Freight Rolling Stock, Railway Signalling, Electrification and Transmission Infrastructure, reflecting the increasing diversification of its business portfolio and customer base. Supported by these order wins, the Company's total order book increased to Rs. 9,923 crore as on June 30, 2026, providing multi-year execution visibility across Freight Cars, Rail Infrastructure, Electrical and other businesses. The order book also reflects the Company's long-term strategy of balancing its leadership in wagon manufacturing with the expansion of complementary businesses, creating a more diversified business model that enhances sustainability and margin resilience over the long term.

The Company also strengthened its strategic partnership with Trinity Rail Global Inc. through its participation in the Touax Texmaco Railcar Leasing platform. By combining Trinity Rail's global leasing expertise, Touax's established platform and Texmaco's manufacturing and engineering capabilities, the partnership creates India's first globally benchmarked railcar leasing platform.

These initiatives are aligned with the Company's Vision 2030 roadmap, which aims to strengthen its core railway businesses while expanding into adjacent areas across leasing, maintenance, digital engineering and international rail solutions. Texmaco remains focused on converting its order book into execution, improving margins, developing long-term customer relationships and building capabilities that broaden its participation across the railway value chain.”

1. Sustained Leadership in Freight Cars

- One of the largest suppliers of Freight Cars in India, manufacturing one out of every four Wagons on the IR network
- Manufacturing record of 50,000+ Freight Cars supplied over the last 20 years, including 7,000+ Freight Cars supplied to private customers over the last 10 years
- Portfolio of 20+ Freight Car variants catering to diverse end-industry applications, supported by manufacturing capacity of 2,500–3,000 wagons per quarter

2. Leading Exporter of Railway Castings from India

- Leading position in the export of Freight Cars and railway components for 50 years
- Export track record of 550+ Freight Cars to international markets over 3 years
- One of the leading exporter of railway castings from India, supplying to global markets and benefiting from geopolitical shifts in supply chains

3. Cost Optimised Manufacturing Platform

- Freight Car and components: 4 sites at Agarpara, Belgharia, Panihati and Sodepur in West Bengal and 1 in Vadodara, Gujarat
- 2 Foundry facilities: 33,000 MTPA Belgharia, West Bengal and 15,000 MTPA Raipur, Chhattisgarh
- One of the largest foundry to be accredited by the Association of American Railroad (AAR)
- A leading company working with mild-steel, stainless steel and composite materials for manufacturing of rolling stock solutions

4. Strategic and Technology Based Partnerships

- Touax Texmaco (50%): leases Freight Cars on long term basis to private sector logistics and industrial transportation companies in India
- Nymwag Texmaco (51%): to manufacture Freight Wagons and railway components for IR, the private sector and export markets.
- Wabtec Texmaco (40%): manufactures world class braking systems and components for the Indian and US markets
- Saira Asia (51%): manufactures passenger coach railway interiors in Vadodara

5. Core Business Focus and Core Business Expectation

- Optimise new designs and introduce them in India
- Increase focus on Systems & Solutions, Signalling and Safety Solutions within the Infra – Rail & Green Energy business
- Building new growth platforms through Renewable Energy and Defence businesses
- Embedding technology across operations through AI, Digital Engineering, Automation and Predictive O&M

6. Attractive Railway Industry Dynamics

- 8 new railway reforms announced by the Government
- Indian Railways plan for Rs. 13 Lakhs crore Freight Led-Expansion
- Initiatives such as Vande Bharat, Kavach, Dedicated Freight Corridors and Station Redevelopment continue to expand opportunities across the rail value chain
- Make in India, localisation initiatives and global supply chain diversification continue to support manufacturing, components and export opportunities
- India's first Vande Bharat Freight EMU successfully achieved 145 kmph during trials, supporting the development of high-speed freight logistics for time-sensitive cargo, e-commerce, parcels and cold-chain transportation

Texmaco 2.0: Sustainable and Scalable Value Creation

Strengthening the Core

- **Expand Market Reach:** Grow Freight Cars and Steel Foundry businesses by penetrating new regions and markets and gaining new customers for existing products
- **Strengthen Integration & Lifecycle Control:** Drive backward integration in Component Systems enabling import substitution, while expanding O&M services across the product lifecycle to improve margins
- **Drive Efficiency & Scale:** Leverage AI, automation, and digital marketing to improve operational efficiency and expand Rail and Infrastructure execution capabilities

Synergistic Diversification

- **Passenger Mobility Segment & Key Components:** Expanding into integrated mobility platforms and key rail subsystems, while strengthening value chain participation to enhance share of customer wallet in a market driven by urbanisation and government infrastructure spending
- **Kavach Signalling & Safety Systems and Solutions:** Building capabilities in advanced rail signalling, train protection, and safety technologies to strengthen presence the policy-driven, non-cyclical next generation rail infrastructure

Further Strategic Diversification

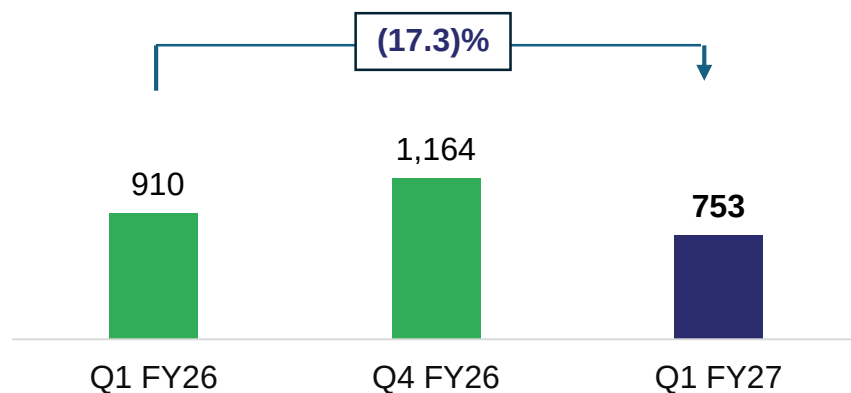
- **Renewable Energy:** Entry into the Renewable Energy sector as part of the Company's breakout diversification strategy, leveraging its engineering capabilities to build future-ready growth engines
- **Defence:** Entry into Defence manufacturing and engineering value chain in collaboration with global technology providers to capitalize on long-term strategic demand and expand the Company's presence in high-value engineering segments

A strategy to deliver structurally higher and a stable EBITDA margin profile

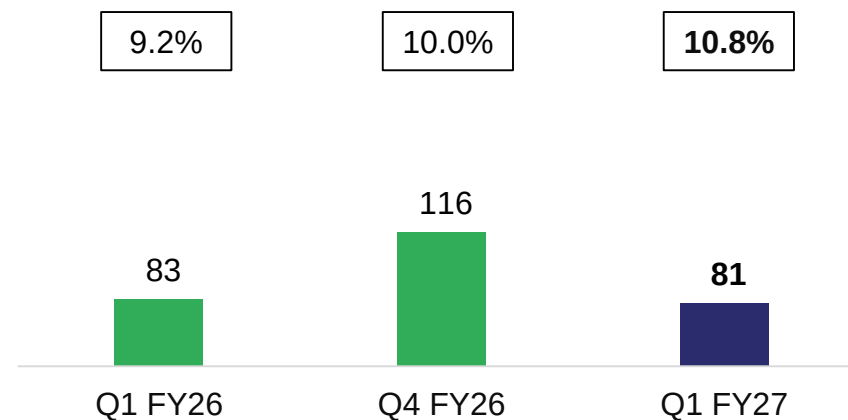
Standalone Q1 FY27 Financial Performance

Rs. Crores

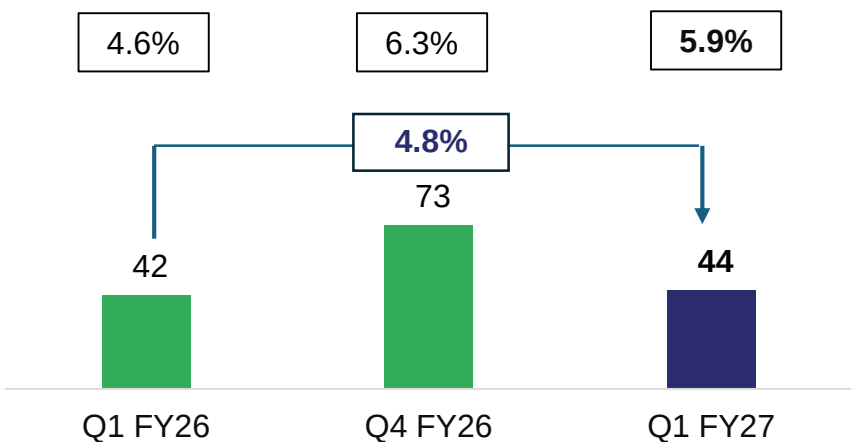
Revenue from Operations



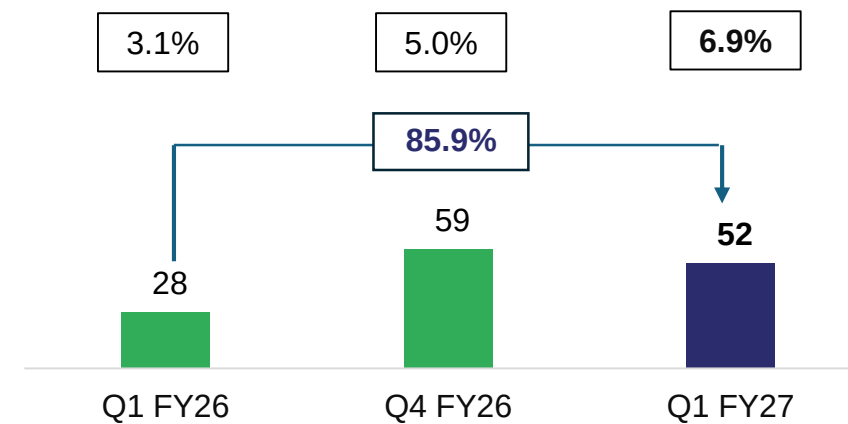
EBITDA and Margin



PBT and Margin



PAT and Margin



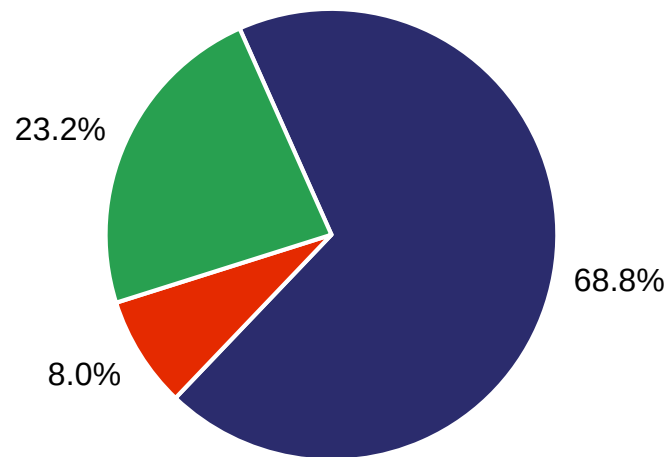
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Q1 FY27 Revenue and Order Book Summary

Standalone Revenue from Operations by Business

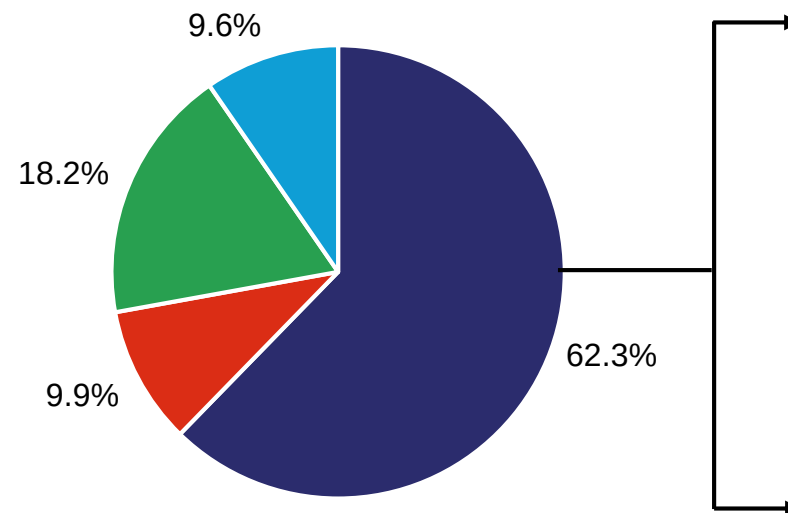
Rs. 753 Cr



- Freight Car Division
- Infra - Rail & Green Energy
- Infra - Electrical

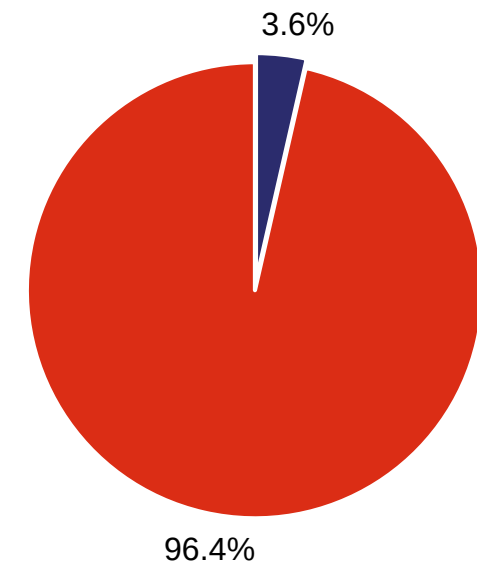
Consolidated Order Book by Business

Rs. 9,923 Cr



- Freight Car Division
- Infra - Rail & Green Energy
- Infra - Electrical
- Other Subsidiaries and JVs

Freight Car Order Book

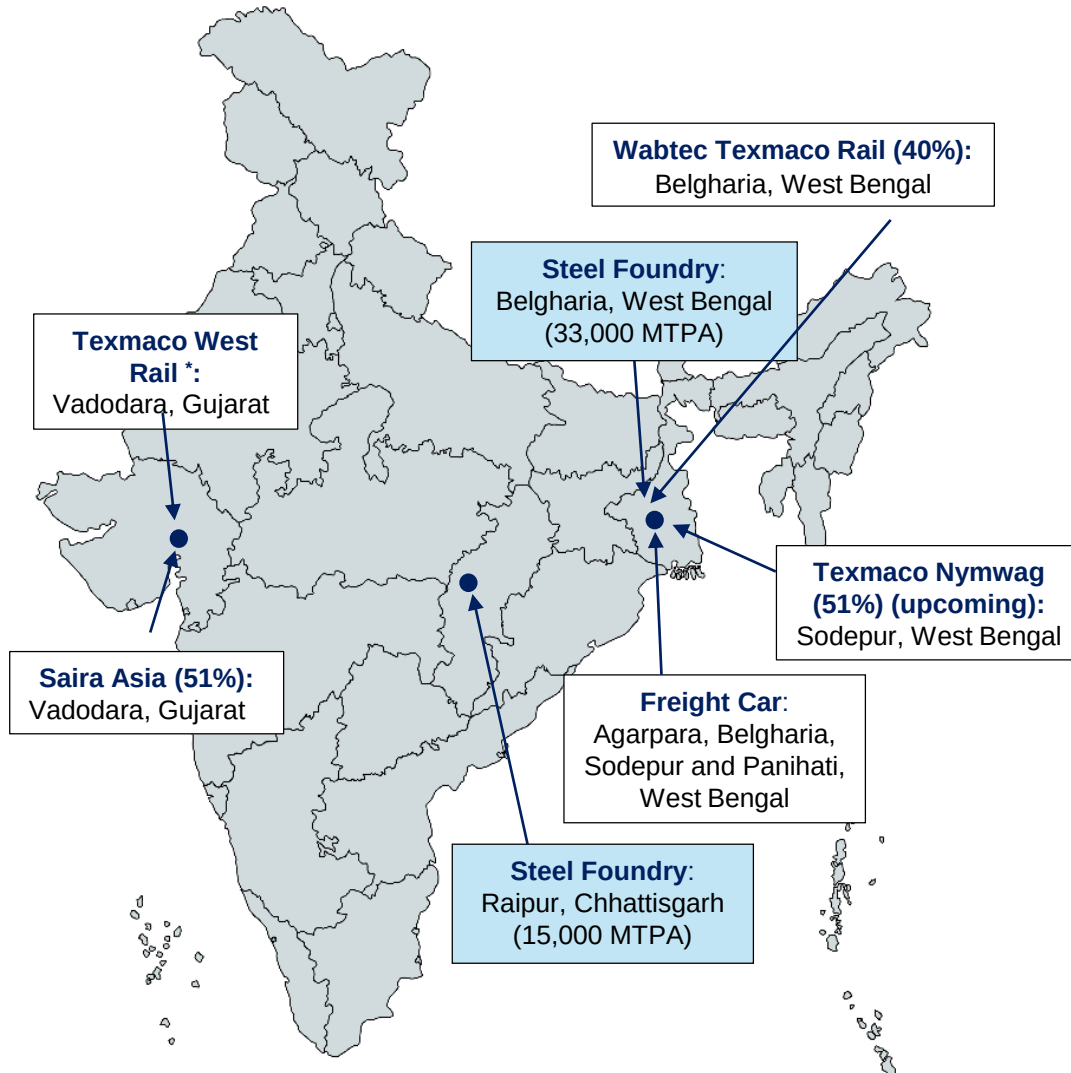


- Indian Railways
- Private Sector and Export

Note: The current freight car order book mix with private sector and export orders, increased from **21% in FY25** to **79% in FY26** and **96.4% in Q1 FY27**, highlighting the continued change in market demand

Manufacturing Platforms

Seven Manufacturing Facilities



Strategic Location

- Connectivity to major highways and ports
- Facilities in Kolkata situated within a radius of 5 km

Three Freight Car Facilities

- 15 Bays for production of Freight Cars / Loco Shells
- Large yard to hold 300+ Freight Cars
- Internal network of 15+ rail lines

Total Area of ~309 Acres

- 114 acres at Agarpara and Belgharia, West Bengal
- 42 acres at Panihati and Sodepur, West Bengal
- 30 acres at Raipur, Chhattisgarh
- 123 acres at Vadodara, Gujarat

Scope for Expansion

- Expansion of capabilities by optimizing existing facilities
- Establishing new manufacturing facilities

Standalone Income Statement

(Rs. Crores)	Q1		Y-o-Y Growth(%)	Q4 FY26	Q-o-Q Growth(%)
	FY27	FY26			
Revenue from Operations	753	910	(17.3)%	1,164	(35.3)%
Other Income	25	12	106.2%	13	96.7%
Total Income	778	922	(15.7)%	1,176	(33.9)%
Cost of Material Consumed	553	760	(27.2)%	954	(42.0)%
Changes in Inventories of Finished Goods, Stock In Trade and Work In Progress	13	(19)	-	(6)	(312.6)%
Power and Fuel	28	23	21.7%	24	13.1%
Employee Benefits Expense	44	44	0.8%	43	2.1%
Other Expenses	58	31	88.5%	44	31.0%
EBITDA	81	83	(2.7)%	116	(30.4)%
Margin (%)	10.8%	9.2%	161 bps	10.0%	77 bps
Depreciation and Amortization Expense	12	11	12.1%	13	(7.7)%
EBIT	69	73	(4.9)%	103	(33.2)%
Margin (%)	8.9%	7.9%	100 bps	8.8%	9 bps
Finance Costs	25	30	(18.2)%	30	(17.0)%
Profit After Tax	52	28	85.9%	59	(11.9)%
Margin (%)	6.9%	3.1%	381 bps	5.0%	182 bps
Basic EPS (Rs.)	1.27	0.70	81.4%	1.45	(12.4)%
Diluted EPS (Rs.)	1.27	0.68	86.8%	1.45	(12.4)%

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Key Moments From April to June 2026



World Environment Day

Sapling plantation drive, 5th June 2026 (Ek Ped Maa Ke Naam)



Business Impact Leadership Programme



National Export Excellence Award 2024-2025



Excellence in Logistics Award June 2026

CSR: Financial Aid for Health & Education

Texmaco Neighbourhood Welfare Society distributed cheques to support underprivileged families in Kolkata (31 Mar 2026).

Team Get-Together, Urla Works

A vibrant get-together at Raipur on 4 April strengthened team bonding and recognized employee dedication.

Launch: Business Impact Leadership Program

A 5-day leadership program (BILP) launched 7 April at BITS Classroom, Kolkata, to build future organizational leaders.

National Export Excellence Award, 2024–25

Texmaco won the Star Performer award in the Large Industrial Category, marking a milestone in export achievement.

Texmaco Approach to Sustainability (1/2)

Water Management

- Initiated a rainwater harvesting system to enhance water conservation and address waterlogging issues
- As per CGWB guidelines, a pre-filtration tank was constructed to ensure only filtered water enters the borewell
- Initiation of three additional charge wells after zone identification by civil departments

Energy Efficiency

- Implemented leakage control, layout optimization, and old motor repairs to enhance energy efficiency and reduce electricity consumption
- Replaced traditional lighting with energy-efficient LED systems across all company premises
- Commissioned a 10 MWDC solar plant in Raipur & replacement to alternative fuels

Sustainable Infrastructure

- Working on a Green Rated JV Facility at Nymwag, designed to minimize environmental impact
- Setting up a Green Foundry at Paradeep, which will use advanced eco-friendly processes and technologies
- Installed a solar power plant under group captive scheme at the Raipur Foundry to reduce reliance on conventional energy sources

Waste Management

- Collaborating with Hulladek Waste Management to ensure proper disposal of all electronic and hazardous waste
- Texmaco has implemented systems for reusing sand, an essential material in foundry operations
- Implemented a system for reusing foundry-generated scrap

Texmaco Approach to Sustainability (2/2)

Employee Well Being

- Comprehensive health insurance coverage, accident insurance, and wellness programs to ensure employee welfare
- Investments in workplace safety protocols and equipment further reinforces Texmaco commitment to a safe working environment
- Established yoga centers, sports wellness facilities, and physiotherapy services to promote employee well-being and holistic health

Social Responsibility and Inclusivity

- Create equitable opportunities in the communities where Texmaco plants operate
- Foster inclusivity in the workforce by encouraging diversity and ensuring fair employment practices
- Undertook initiatives in school maintenance, free cancer treatment for children, water conservation and community health and sanitation to support social welfare

ISO 9001:2015
Quality Management

ISO 14001:2015
Environmental Management

ISO 45001:2018
Occupational Health & Safety

6 out of 12 board members
Are independent ensuring
balanced governance

100% Employees
Were given safety and skill
upgradation training

Rs 44.37 Lakhs
Spent on
CSR activities

0
Fatalities or major
accidents

254 Individuals
Health Initiatives;
55% from vulnerable groups

744 Individuals
Education Support: 75% from marginalized
communities

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